In an ideal world, I’d be out of a job.

Tennessee would be hunger free, and food banks wouldn’t be necessary.

We’re not there yet. But as Second Harvest Food Bank of Middle Tennessee marks its 40th anniversary in 2018, we’re inspired by your steadfast spirit. You’ve had a huge impact on hunger as volunteers, donors, partners, and community champions.

Because of you, close to 400,000 hungry Middle Tennesseans have a place to turn when they don’t know where their next meal will come from. You play a crucial role in the fight against hunger as you’ll see highlighted throughout this report.

In Fiscal Year 2017, you enabled Second Harvest and our network of Partner Agencies to distribute 28 million meals. You reduced literally tons of food waste, and provided fresh produce to those in need by supporting our innovative projects that reclaim surplus tomatoes and green beans.

These past accomplishments will fuel many future successes. Your continued support during our capital campaign will set the table for the future by increasing capacity to better serve the 46 counties in Middle and West Tennessee. This will include the expansion of the Martin Distribution Center in Nashville and two new distribution facilities in Camden and Rutherford County.

Hunger remains a critical issue. And we won’t stop until Tennessee is hunger free.

Thank you for your perseverance and dedication,

Jaynee Day
President & CEO

“As Second Harvest enters its 40th year of service, I want to thank the community for their continued support. It will take each and every one of us coming together to truly end hunger in Tennessee.”

Jeff Warne, Board Chair
After an arm injury forced April to take time off from her job as a patient transporter at Vanderbilt University Medical Center, she and her family have been under significant financial strain. April’s husband is working, but his earnings alone are not enough to feed their daughter Rachel and six other children. During this time of need, April visits Bethesda Center, a Second Harvest Partner Agency in Ashland City, for groceries. “Oh, it helps,” April says of the food they receive. “It does a lot, because everything is expensive.”

Dennis now has a job, a car and an apartment. During his spare time, he now volunteers at Greenhouse. “They gave to me, so I made a point to give back to them,” Dennis says. Six years ago, Dennis walked through the doors of Greenhouse Ministries divorced, homeless, and an addict. Greenhouse, a Second Harvest Partner Agency in Murfreesboro, provided him with food and helped Dennis turn his life around. “Thank you for helping the people that need it,” Maudie says.

If it were up to Maudie, she would only eat one meal a day, but after taking custody of her teenage grandson Brandon, she has a growing boy’s appetite to feed. “He eats a lot!” Maudie says with a laugh. Maudie retired from the automotive industry about 15 years ago and her limited income is difficult to stretch, so she turns to the food pantry at her local Second Harvest Partner Agency Dickson County Help Center. With the food she receives, Maudie can make hearty meals that not only nourish Brandon but satisfy him.

Shae and Joshua moved from Jackson to Murfreesboro to make a better life for their four children. However, getting settled in a new city has been more difficult than they expected. During this transition, they rely on the soup kitchen and food pantry at Journey Home, a Second Harvest Partner Agency. Shae feels like a weight has been lifted from her shoulders since coming to Journey Home. “It means a whole lot,” Shae says. “If they were to take away the food pantry, a lot of us wouldn’t make it. I really am grateful.”

Helping Hand of Humboldt, a Second Harvest Partner Agency in Gibson County, is a lifeline for people like Cassandra. After working as a childcare provider, she suddenly found herself unemployed and unable to afford basic necessities like food. Food stamps rarely last the entire month, so when her cupboards are bare, she turns to the food pantry at Helping Hand. Cassandra says that without these groceries, she would have to go door to door asking for food. “I really appreciate it. It’s a blessing,” Cassandra says. “Now, no one has to worry about being hungry.”

Adrian and his brother James are your typical third and fourth graders. Their favorite subject is science, but P.E. is a close second. At home, though, food is often scarce. “We’re running low on food, because my mom hasn’t gotten her check yet,” James says. Both boys are enrolled in Second Harvest’s BackPack Program at Una Elementary, which sends them home with food for weekends and school breaks. “When we’re out of milk, we can use this,” James says, referring to the shelf-stable milk included in his BackPack. “I’m really grateful,” James says with a big smile.

After an arm injury forced April to take time off from her job as a patient transporter at Vanderbilt University Medical Center, she and her family have been under significant financial strain. April’s husband is working, but his earnings alone are not enough to feed their daughter Rachel and six other children. During this time of need, April visits Bethesda Center, a Second Harvest Partner Agency in Ashland City, for groceries. “Oh, it helps,” April says. "It does a lot, because everything is expensive.”

Shae and Joshua moved from Jackson to Murfreesboro to make a better life for their four children. However, getting settled in a new city has been more difficult than they expected. During this transition, they rely on the soup kitchen and food pantry at Journey Home, a Second Harvest Partner Agency. Shae feels like a weight has been lifted from her shoulders since coming to Journey Home. “It means a whole lot,” Shae says. “If they were to take away the food pantry, a lot of us wouldn’t make it. I really am grateful.”

Adrian and his brother James are your typical third and fourth graders. Their favorite subject is science, but P.E. is a close second. At home, though, food is often scarce. “We’re running low on food, because my mom hasn’t gotten her check yet,” James says. Both boys are enrolled in Second Harvest’s BackPack Program at Una Elementary, which sends them home with food for weekends and school breaks. “When we’re out of milk, we can use this,” James says, referring to the shelf-stable milk included in his BackPack. “I’m really grateful,” James says with a big smile.

"I’m really grateful.”

Helping Hand of Humboldt, a Second Harvest Partner Agency in Gibson County, is a lifeline for people like Cassandra. After working as a childcare provider, she suddenly found herself unemployed and unable to afford basic necessities like food. Food stamps rarely last the entire month, so when her cupboards are bare, she turns to the food pantry at Helping Hand. Cassandra says that without these groceries, she would have to go door to door asking for food. “I really appreciate it. It’s a blessing,” Cassandra says. “Now, no one has to worry about being hungry.”
**YEAR IN REVIEW**

**240 Mobile Pantries**

**93,947 Hours Generously Donated by Dedicated Volunteers**

**28 million**

Nutritious meals provided to our neighbors in need

**7,849**

Children received healthy meals and snacks through our Kids Cafe and BackPack Programs

**19 million**

Meals provided through our Partner Agencies

**9.5 million**

Pounds of fresh produce provided to those who need it most

**46 Counties Served**

**96¢**

Of every donated dollar goes directly to feeding programs

---

Second Harvest Food Bank
Of Middle Tennessee
331 Great Circle Road
Nashville, TN 37228
## Proudly Serving 46 Counties in Middle and West Tennessee

Food insecurity data from Feeding America’s Map the Meal Gap 2016 study.

<table>
<thead>
<tr>
<th>COUNTY</th>
<th>Partner Agencies</th>
<th>Food-Insecure Individuals</th>
<th>Food-Insecure Children</th>
<th>Total Meals Provided</th>
</tr>
</thead>
<tbody>
<tr>
<td>BEDFORD</td>
<td>11</td>
<td>8,080</td>
<td>2,620</td>
<td>548,189</td>
</tr>
<tr>
<td>BENTON</td>
<td>5</td>
<td>2,550</td>
<td>850</td>
<td>358,511</td>
</tr>
<tr>
<td>CANNON</td>
<td>1</td>
<td>1,850</td>
<td>680</td>
<td>126,937</td>
</tr>
<tr>
<td>CARROLL</td>
<td>7</td>
<td>4,740</td>
<td>1,480</td>
<td>384,433</td>
</tr>
<tr>
<td>CHEATHAM</td>
<td>7</td>
<td>4,400</td>
<td>1,860</td>
<td>304,247</td>
</tr>
<tr>
<td>CHESTER</td>
<td>3</td>
<td>2,680</td>
<td>850</td>
<td>189,215</td>
</tr>
<tr>
<td>CLAY</td>
<td>2</td>
<td>1,270</td>
<td>390</td>
<td>122,331</td>
</tr>
<tr>
<td>COFFEE</td>
<td>12</td>
<td>7,420</td>
<td>2,900</td>
<td>421,592</td>
</tr>
<tr>
<td>DAVIDSON</td>
<td>146</td>
<td>107,750</td>
<td>28,440</td>
<td>8,077,948</td>
</tr>
<tr>
<td>DECATUR</td>
<td>3</td>
<td>1,780</td>
<td>630</td>
<td>278,454</td>
</tr>
<tr>
<td>DEKALB</td>
<td>4</td>
<td>2,680</td>
<td>1,050</td>
<td>287,061</td>
</tr>
<tr>
<td>DICKSON</td>
<td>8</td>
<td>6,850</td>
<td>2,860</td>
<td>315,515</td>
</tr>
<tr>
<td>FRANKLIN</td>
<td>3</td>
<td>5,580</td>
<td>1,840</td>
<td>280,015</td>
</tr>
<tr>
<td>GIBSON</td>
<td>8</td>
<td>8,310</td>
<td>2,790</td>
<td>877,073</td>
</tr>
<tr>
<td>GILES</td>
<td>6</td>
<td>4,050</td>
<td>1,280</td>
<td>339,895</td>
</tr>
<tr>
<td>HARRISON</td>
<td>6</td>
<td>4,020</td>
<td>1,390</td>
<td>401,679</td>
</tr>
<tr>
<td>HENDERSON</td>
<td>5</td>
<td>4,650</td>
<td>1,770</td>
<td>274,410</td>
</tr>
<tr>
<td>HENRY</td>
<td>5</td>
<td>4,820</td>
<td>1,600</td>
<td>283,077</td>
</tr>
<tr>
<td>HICKMAN</td>
<td>3</td>
<td>5,460</td>
<td>1,270</td>
<td>313,047</td>
</tr>
<tr>
<td>HOUSTON</td>
<td>3</td>
<td>1,580</td>
<td>540</td>
<td>123,689</td>
</tr>
<tr>
<td>HUMPHREYS</td>
<td>4</td>
<td>2,410</td>
<td>890</td>
<td>352,371</td>
</tr>
<tr>
<td>JACKSON</td>
<td>2</td>
<td>1,870</td>
<td>670</td>
<td>750,166</td>
</tr>
<tr>
<td>LAWRENCE</td>
<td>7</td>
<td>6,140</td>
<td>2,620</td>
<td>495,907</td>
</tr>
<tr>
<td>TOTALS</td>
<td></td>
<td></td>
<td></td>
<td>471</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>COUNTY</th>
<th>Partner Agencies</th>
<th>Food-Insecure Individuals</th>
<th>Food-Insecure Children</th>
<th>Total Meals Provided</th>
</tr>
</thead>
<tbody>
<tr>
<td>LEWIS</td>
<td>3</td>
<td>1,710</td>
<td>610</td>
<td>857,683</td>
</tr>
<tr>
<td>LINCOLN</td>
<td>7</td>
<td>4,410</td>
<td>1,670</td>
<td>290,519</td>
</tr>
<tr>
<td>MACON</td>
<td>5</td>
<td>3,020</td>
<td>1,180</td>
<td>283,535</td>
</tr>
<tr>
<td>MARSHALL</td>
<td>8</td>
<td>4,120</td>
<td>1,610</td>
<td>312,149</td>
</tr>
<tr>
<td>MAURY</td>
<td>18</td>
<td>11520</td>
<td>410</td>
<td>899,897</td>
</tr>
<tr>
<td>MONTGOMERY</td>
<td>16</td>
<td>28,490</td>
<td>10,260</td>
<td>1,679,607</td>
</tr>
<tr>
<td>MOORE</td>
<td>1</td>
<td>670</td>
<td>270</td>
<td>76,877</td>
</tr>
<tr>
<td>OVERTON</td>
<td>6</td>
<td>3,280</td>
<td>1,260</td>
<td>216,307</td>
</tr>
<tr>
<td>PERRY</td>
<td>2</td>
<td>1,240</td>
<td>470</td>
<td>270,526</td>
</tr>
<tr>
<td>PICKETT</td>
<td>2</td>
<td>680</td>
<td>220</td>
<td>94,726</td>
</tr>
<tr>
<td>PUTNAM</td>
<td>20</td>
<td>11,740</td>
<td>3,750</td>
<td>711,549</td>
</tr>
<tr>
<td>ROBERTSON</td>
<td>12</td>
<td>7,550</td>
<td>3,350</td>
<td>527,533</td>
</tr>
<tr>
<td>RUTHERFORD</td>
<td>24</td>
<td>35,520</td>
<td>12,390</td>
<td>2,256,028</td>
</tr>
<tr>
<td>SMITH</td>
<td>1</td>
<td>2,440</td>
<td>990</td>
<td>226,251</td>
</tr>
<tr>
<td>STEWART</td>
<td>6</td>
<td>1,900</td>
<td>750</td>
<td>225,500</td>
</tr>
<tr>
<td>SUMNER</td>
<td>25</td>
<td>18,690</td>
<td>7,200</td>
<td>1,105,850</td>
</tr>
<tr>
<td>TROUSDALE</td>
<td>4</td>
<td>1,170</td>
<td>580</td>
<td>75,048</td>
</tr>
<tr>
<td>WARREN</td>
<td>6</td>
<td>5,420</td>
<td>2,250</td>
<td>312,189</td>
</tr>
<tr>
<td>WAYNE</td>
<td>4</td>
<td>2,560</td>
<td>810</td>
<td>220,696</td>
</tr>
<tr>
<td>WEEKLEY</td>
<td>4</td>
<td>5,490</td>
<td>1,510</td>
<td>225,156</td>
</tr>
<tr>
<td>WHITE</td>
<td>6</td>
<td>3,850</td>
<td>1,350</td>
<td>252,702</td>
</tr>
<tr>
<td>WILLIAMSON</td>
<td>15</td>
<td>15,210</td>
<td>7,770</td>
<td>958,831</td>
</tr>
<tr>
<td>WILSON</td>
<td>19</td>
<td>15,030</td>
<td>5,770</td>
<td>664,048</td>
</tr>
<tr>
<td>TOTALS</td>
<td></td>
<td></td>
<td></td>
<td>471</td>
</tr>
</tbody>
</table>

*Our Service Area*
Statement of Activities
for the year ended June 30, 2017

PUBLIC SUPPORT AND REVENUE

<table>
<thead>
<tr>
<th>Source of Revenue</th>
<th>Unrestricted</th>
<th>Temporarily Restricted</th>
<th>Totals</th>
</tr>
</thead>
<tbody>
<tr>
<td>Donated food</td>
<td>$39,829,092</td>
<td></td>
<td>$39,829,092</td>
</tr>
<tr>
<td>Contributions</td>
<td>8,262,121</td>
<td>753,273</td>
<td>9,015,394</td>
</tr>
<tr>
<td>Government grants</td>
<td>4,053,060</td>
<td></td>
<td>4,053,060</td>
</tr>
<tr>
<td>Shared maintenance fees</td>
<td>559,799</td>
<td></td>
<td>559,799</td>
</tr>
<tr>
<td>Culinary arts center</td>
<td>275,988</td>
<td></td>
<td>275,988</td>
</tr>
<tr>
<td>Special events and activities</td>
<td>733,606</td>
<td></td>
<td>733,606</td>
</tr>
<tr>
<td>Less: direct benefits to donors</td>
<td>(449,464)</td>
<td></td>
<td>(449,464)</td>
</tr>
<tr>
<td>Investment income</td>
<td>198,718</td>
<td></td>
<td>198,718</td>
</tr>
<tr>
<td>Agency transportation reimbursement</td>
<td>226,704</td>
<td></td>
<td>226,704</td>
</tr>
<tr>
<td>Other income</td>
<td>43,449</td>
<td></td>
<td>43,449</td>
</tr>
<tr>
<td>Net assets released in satisfaction of program restrictions</td>
<td>(1,224,776)</td>
<td></td>
<td>(1,224,776)</td>
</tr>
<tr>
<td><strong>TOTAL PUBLIC SUPPORT AND REVENUE</strong></td>
<td><strong>55,195,549</strong></td>
<td><strong>(471,503)</strong></td>
<td><strong>54,724,046</strong></td>
</tr>
</tbody>
</table>

REVENUE - PROJECT PRESERVE® PROGRAM

<table>
<thead>
<tr>
<th>Source of Revenue</th>
<th>Unrestricted</th>
<th>Temporarily Restricted</th>
<th>Totals</th>
</tr>
</thead>
<tbody>
<tr>
<td>Sales to out-of-area network agencies, net of discount</td>
<td>29,884,551</td>
<td></td>
<td>29,884,551</td>
</tr>
<tr>
<td>Sales to local agencies</td>
<td>2,465,948</td>
<td></td>
<td>2,465,948</td>
</tr>
<tr>
<td>Donated food and services</td>
<td>229,944</td>
<td></td>
<td>229,944</td>
</tr>
<tr>
<td><strong>TOTAL REVENUE - PROJECT PRESERVE® PROGRAM</strong></td>
<td><strong>32,580,443</strong></td>
<td></td>
<td><strong>32,580,443</strong></td>
</tr>
<tr>
<td><strong>LESS DIRECT COSTS AND EXPENSES - PROJECT PRESERVE® PROGRAM</strong></td>
<td></td>
<td></td>
<td><strong>(50,905,703)</strong></td>
</tr>
<tr>
<td><strong>GROSS PROFIT FROM PROJECT PRESERVE® PROGRAM</strong></td>
<td><strong>1,674,740</strong></td>
<td></td>
<td><strong>1,674,740</strong></td>
</tr>
<tr>
<td><strong>TOTAL SUPPORT AND REVENUE</strong></td>
<td><strong>56,870,289</strong></td>
<td><strong>(471,503)</strong></td>
<td><strong>56,398,786</strong></td>
</tr>
</tbody>
</table>

EXPENSES

Program services:
- Emergency Food Box: 4,903,817
- Community Food Partners: 4,650,808
- Children’s Programs: 1,953,561
- Culinary Arts Center: 578,987
- **Total Program Services**: 52,087,173

Supporting services:
- Management and general: 936,158
- Fundraising: 2,467,838
- **Total Supporting Services**: 3,403,996

**TOTAL EXPENSES**: 55,491,169

**CHARGE IN NET ASSETS**: 1,379,120

**NET ASSETS - BEGINNING OF YEAR**: 11,302,144

**NET ASSETS - END OF YEAR**: $12,681,264

**OUR RESOURCES WHERE OUR FOOD COMES FROM**

- 11% Government Hunger Relief Programs
- 6% Food Drives
- 42% Donated
- 26% Middle Tennessee’s Table (Grocery Rescue)
- 15% Purchased

**OUR FINANCIAL ACTIVITY WHERE OUR FUNDING COMES FROM**

- 54% Individuals
- 21% Corporations
- 15% Foundations
- 10% Government/Civic/Religious

**OUR RESOURCES WHERE OUR FOOD GOES**

- 8.1% Emergency Food Box Program
- 2.9% Children’s Feeding
- 72.3% Partners Agencies
- 16.7% Mobile Pantries
- 4.2% Donated

**OUR RESOURCES WHERE OUR RESOURCES COME FROM**

- 71% Donated Food
- 17% Financial Contributions
- 7% Grants
- 3% Social Enterprise
- 2% Other

**OUR RESOURCES WHERE OUR FUNDING COMES FROM**

- 54% Individuals
- 21% Corporations
- 15% Foundations
- 10% Government/Civic/Religious
OUR MISSION
To feed hungry people and work to solve hunger issues in our community.